

PRAKTIKUM IN LONDON



PRODUCT EXECUTIVE INTERNSHIP

REF. No. 1232

About us

A leading worldwide B2B Accommodation Wholesaler with over 350,000 hotels bookable through its state of the art B2B booking system. Giving travel agents access to the most competitive rates and unlimited inventory using password protected Online Reservation System, XML Integration and White Label solution. The company has grown to 40 staff and a turnover exceeding £60 million in just nine years, with its Head Office in London and local offices in Bangkok and Istanbul.

Number of employees

London office – 20 / Globally - 40

Tasks

- Source new suppliers and manage integration plan.
- Set KPI's for each supplier, maximising overall performance and competitiveness.
- Proactively source exclusive offers and implement tactical opportunities.
- Working together and special offers for marketing.
- Weekly and monthly reporting – analysing data and ensuring hotels are competitive and have availability.
- Keep up to date with market trends and identify new and ad-hoc products and features.

Skills needed

- Good communication & organising skills
- Excellent attention to detail
- Computer literate - Excel and PowerPoint

Skills to be acquired

- Knowledge of booking systems, processes and technologies to ensure ongoing improvement of product portfolio and day to day efficiency.
- Build and maintain strong supplier working relationships.
- Good negotiation, communication and organisation skills.
- Effective decision making – to be able to take decisions over escalated issues.
- Experience of working in an office / as part of a team

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Duration of the internship

4-6 months

Office languages

English, Spanish, Italian, Russian

Location

Hammersmith, London

Financial support

None / possibly travel costs

Office hours

Monday-Friday 10am-5:30pm, 1 hour lunch break