



CORPORATE SALES AND MARKETING

REF. No. 851

About us

We are one of the most innovative and exciting technology companies in the hospitality industry, providing a range of distribution, reservation and web design solutions to hundreds of hotels worldwide. Our clients tell us they love our system, our flexibility, our creativity and our focus.

Number of employees

e.g. 25

Tasks

This is a fantastic opportunity to join a thriving Global Hotel Company who will invest time in training and developing your career.

We are looking for a bright individual to join our Corporate Sales team for an internship. Your focus will be to provide support in all sales, research and analysis, business development and marketing activities for Hotels represented by Great Hotels of the World and that use our technology evolution. You will become the central source of information for the corporate sales team and have an overview of the rate recruitment and RFP process.

Other responsibilities include:

- Sales coordinator
- Liaise with hotels in RFP process and rate loading
- Marketing campaigns to hotels

Skills needed

- experience in an administrative or sales support role
- Excellent time management and organisational skills
- Ability to thrive within a fast moving business environment
- Computer literacy (essential Outlook, Excel, PowerPoint, Word)
- Ability to work under pressure and meet deadlines
- Demonstrable success in current role/ previous internship

PRAKTIKUM IN LONDON



- Hotel experience an advantage
- Good work ethics

Skills to be acquired

- Corporate Sales strategies and negotiation process
- Hotels e-distribution and rate strategies

Duration of the internship

Min. 3 months

Office languages

Excellent written and verbal communication in English, Fluent in a second European language (Spanish and Dutch preferred);

Location

Central London

Financial support

Lunch and travel expenses

Office hours

Monday-Friday 9.30am-5.30pm, 1 hour lunch break