



BUSINESS DEVELOPMENT INTERNSHIP MARINE TEAM

REF. No. 1088

About us

Established in 2003 and now in its 15th year of successful trading, we have offices in London, Manchester and Abu Dhabi, which serves a rapidly growing mix of national and international clients across the Aerospace & Aviation, F1 & Motorsport, Engineering & Defence and Marine industries.

With a turnover approaching £35M and a multi-national workforce of 70 staff, we are looking for an enthusiastic, striving intern to join our Marine team.

2017 has been a very successful year for us, with new sectors and clients growing permanently. With a brand new office right by the Thames riverside and numerous international events planned.

Marine Division

Our Marine division is working with teams and manufacturers at the forefront of high-performance yacht racing around the world. In addition, we closely work together with both designers and builders of some of the most prestigious luxury super yachts and mega yachts around the globe.

Each of our clients is highly renowned in their respected field and we are working alongside them to find people of the highest skill sets to deliver new projects, enhance performance and continue to push the boundaries of what is possible.

Number of employees

75

Tasks

1) Research and Analysis – Business Intelligence

Regions, Sector, Industry, Core Business, and Performance together with specific initiatives to improve performance. You will be investigating key information on clients, industry, regions to support the head of the Marine team.

2) Database Development

Researching active and passive candidates in the Marine industry and creating a new database



with possible workers within the Marine sector will be part of your job. This will include headhunting and data entry.

3) Strategy

You will be needed to shadow Sales and Business Development Teams with clear, actionable information to support and drive sales and client engagement. Applying strategy, intelligence and modelling to help develop the VHR propositions to key sectors, clients and contractors are inherent to this task.

Skills needed

The ideal candidate for this role

- Is an extroverted person
- Is an experienced user of Microsoft Excel, Office & Word
- Is a hard worker, quick learner and works accurately and to deadlines
- Is able to demonstrate competency in general business administration duties and marketing duties
- Is self-motivated, highly organised and attentive
- Has patience and persistence
- Is fluent in English and at least one other language (ideally Dutch, Spanish or German)
- Is able to do in-depth research

Furthermore, an interest in the (luxury) Marine sector is a bonus.

Skills to be acquired

You will learn to apply investigative research techniques, market and regional understanding together with improving your organizational and time management skills and how to work within a customer led organisation.

Duration of the internship

3-6 months

Office languages

English

PRAKTIKUM IN LONDON



Location

Central London (SE16 4RN)

Financial support

Food and travel expenses in the amount of £10 each working day

Office hours

Monday-Friday 9am-6pm, 1-hour lunch break