



CORPORATE SALES AND ACCOUNT MANAGEMENT ASSISTANT

REF. No. 125

About us

We are a global travel and technology company, leading provider of cloud-based digital marketing software that helps hoteliers protect their brands, drive bookings and connect to their customers on all digital platforms.

Number of employees

53

Tasks

- Liaise with hotels in RFP process and negotiated rate loading
- Assist the account management team in communication with our clients;
- Assist in resolving general queries from hotels with regards to e-distribution strategies;
- Proactively contact hotels in order to help with strategies and provide training when needed;
- Organise and analyse hotels' data and propose recommendations with the objective of increasing revenue to our hotels;
- Market research and exploration of trends in the industry;

Skills needed

- Excellent time management and organisational skills
- Excellent written and verbal communication in English
- Ability to thrive within a fast moving business environment
- Computer literacy (essential: Outlook, Excel, PowerPoint, Word)

PRAKTIKUM IN LONDON



- Ability to work under pressure and meet deadlines
- Additional European language an advantage (Dutch preferred)
- Hotel experience an advantage
- Good work ethics

Skills to be acquired

- Hotel technology expertise
- Confidence communicating with clients

Duration of the internship

Minimum 2 months, 3-6 months

Office languages

English

Location

London

Financial support

Travel card and lunch

Office hours

Working hours, Monday-Friday 9am-6pm, 1 hour lunch break