



## BUSINESS DEVELOPMENT INTERNSHIP

REF. No. 1046

### About us

Established in 2003 and now in its 15th year of successful trading, we have offices in London, Manchester and Abu Dhabi, which serves a rapidly growing mix of national and international clients across the Aerospace & Aviation, F1 & Motorsport, Engineering & Defence and Marine industries.

With a turnover approaching £35M and a multi-national workforce of 70 staff, we are looking for an enthusiastic, striving intern to join their business team.

### Number of employees

70

### Tasks

#### Research and Analysis – Business Intelligence

Regions, Sector, Industry, Core Business and Performance together with specific initiatives to improve performance. You will be supporting the team in investigating key information on clients, industry, regions for company briefings or presentations

#### Database Development

Assisting in researching active and passive candidates in the Engineering industry and creating a new database with possible workers within the Engineering and Technical sector will be part of your job. This will include headhunting and data entry.

#### Strategy

You will be needed to shadow the Sales and Business Development Teams with clear, actionable information to support and drive sales and client engagement. Applying strategy, intelligence and modelling to help develop the VHR propositions to key sectors, clients and contractors are inherent to this task.

# PRAKTIKUM IN LONDON



## Skills needed

The ideal candidate for this role

- is an experienced user of Microsoft Excel, Office & Word
- is a hard worker, quick learner and works accurately and to deadlines
- is able to demonstrate competency in general business administration duties
- is self-motivated, highly organised and attentive
- has patience and persistence
- is fluent in English and at least one other language
- is able to do in-depth research

## Duration of the internship

1-3 month

## Office languages

English

## Location

Manchester

## Financial support

£10 per working day for travel and food expenses